



Original Article

# Cradle-to-Grave Device Lifecycle Management for HVAC and Water Heating Systems A Systems Architecture for Secure, Intelligent, and Resilient Cyber-Physical Products

Vignesh Alagappan  
Pinnacle pwr, Company USA.

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*Abstract - Residential and light-commercial HVAC and water-heating systems represent a unique intersection of long-lived capital equipment and rapidly evolving cyber-physical infrastructure. These systems routinely operate for 15 to 25 years, exceeding the operational lifespans of the cloud platforms, cryptographic standards, and security assumptions under which they were deployed. Despite this operational reality, contemporary device architectures treat provisioning, security, operations, and decommissioning as discrete, unrelated phases rather than as continuous states within a unified lifecycle model. This fragmentation creates structural vulnerabilities: devices provisioned with factory-injected credentials lack mechanisms for cryptographic agility; ownership transfer protocols fail to account for multi-stakeholder trust boundaries; and end-of-life procedures remain undefined, leaving deployed devices as perpetual attack surfaces. This paper presents a comprehensive device lifecycle management architecture specifically designed for the operational constraints of HVAC and water-heating equipment. The proposed framework integrates public-key infrastructure (PKI), zero-trust security principles, lifecycle-aware device identity, policy-driven control planes, and digital-twin-based operational intelligence into a cohesive systems architecture. Drawing from real-world OEM deployment constraints, utility demand-response integration requirements, field service realities, and standards-body engineering practices, this work demonstrates how lifecycle-centric design fundamentally improves security posture, operational resilience, regulatory compliance, and long-term business sustainability for connected cyber-physical products.*

*Keywords - HVAC, Water Heating, Cyber-Physical Systems, Device Lifecycle Management, PKI, Zero Trust Architecture, IoT Security, Over-the-Air Updates, Digital Twins, Hardware Security, Cryptographic Agility, Certificate Management*

## 1. Introduction

Residential HVAC and water-heating equipment constitute the largest controllable electrical loads in the built environment, accounting for more than 50% of household energy consumption in the United States and representing approximately 650 TWh of annual electricity demand [1].

Over the past decade, manufacturers have transformed these historically electromechanical systems into software-defined cyber-physical platforms, adding cloud connectivity, mobile applications, machine learning-based control algorithms, and grid-interactive capabilities. This transformation has unlocked significant value: improved energy efficiency through adaptive control, remote diagnostics that reduce service costs, and utility demand-response participation that helps stabilize electrical grids during peak events [2][3].

However, this transition to connected cyber-physical architecture has proceeded faster than the security and lifecycle management frameworks required to sustain it. The core challenge is temporal: a heat pump water heater installed in 2025 may operate until 2045, yet its embedded software stack, cryptographic algorithms, cloud backend, and security threat model will all evolve radically during that period. Most current architectures treat device provisioning as a one-time factory event, operational security as a static configuration, and end-of-life as someone else's problem. This approach fails when applied to 20-year product lifecycles.

This paper argues that lifecycle management is not a feature to be added to connected HVAC and water-heating systems; it is the architectural foundation upon which all other capabilities must be built. The proposed architecture treats lifecycle as a first-class state machine, with explicit transitions between manufacturing, commissioning, operation, transfer, and retirement. Each transition is governed by cryptographic policy enforcement, logged for audit, and designed to maintain security invariants across decades of operation

### 1.1. Scope

This paper makes the following contributions: a complete reference architecture for lifecycle management of long-lived cyber-physical systems with specific implementation guidance for HVAC and water-heating equipment; integration patterns for hardware roots of trust, PKI-based device identity, and zero-trust security principles in resource-constrained embedded systems; operational frameworks for cryptographic agility, certificate lifecycle management, and secure OTA updates that function across multi-decade timeframes; digital twin architectures that enable predictive maintenance and energy optimization without creating

privacy vulnerabilities; and governance models that support regulatory compliance for energy reporting, data privacy, and product safety.

The architecture is designed for manufacturers of residential and light-commercial HVAC and water-heating equipment, cloud platform operators, utility program managers, standards bodies, and regulatory agencies. While focused on these specific product categories, the principles generalize to any long-lived cyber-physical system where security, safety, and operational continuity must be maintained across decades

## 2. Problem Statement: Lifecycle Fragmentation in HVAC and Water Heating

Contemporary HVAC and water-heating architectures exhibit three critical failure modes that stem from treating lifecycle as an afterthought: temporal mismatch between product lifespan and technology evolution, fragmented stakeholder ownership across lifecycle phases, and security modeled as a point-in-time activity rather than a continuous property. These failures compound across decades, creating technical debt that manifests as security incidents, regulatory violations, and operational failures

### 2.1. Multi-Decade Product Lifetimes Versus Technology Evolution

HVAC and water-heating equipment are capital assets with expected service lives of 15 to 20 years for residential installations and up to 30 years for commercial systems [4]. This durability creates a temporal paradox: the hardware outlasts the software, security assumptions, and even the companies that manufactured them. A residential heat pump water heater installed today will likely outlive the cryptographic algorithms it uses for authentication, the cloud platform hosting its backend services, and the regulatory frameworks governing its operation.

#### 2.1.1. Cryptographic Deprecation and Post-Quantum Migration

Devices provisioned with RSA-2048 certificates in 2025 must migrate to post-quantum cryptography by 2035, leaving a 10-year window within a 20-year product lifecycle. Achieving cryptographic agility requires designing systems in which algorithm selection is a runtime configuration parameter rather than a build-time constant. Embedded firmware typically has cryptographic primitives compiled directly into the binary image with no abstraction layer to swap algorithms at runtime. Adding that abstraction increases binary size and introduces branches that complicate security audits, yet it's necessary for devices expected to operate until 2045

#### 2.1.2. Cloud Platform and Regulatory Changes

Major cloud providers deprecate APIs on 5- to 7-year cycles. AWS has deprecated over 50 services since 2010, Google Cloud Platform sunset Cloud IoT Core in 2023, and Microsoft Azure regularly migrates customers between infrastructure generations [5]. A water heater commissioned in 2020 using Google Cloud IoT Core must now migrate to a

different backend, a migration that requires device firmware updates, certificate reissuance, and coordination with homeowners who may not know their device connects to the cloud.

Regulatory frameworks evolve faster than equipment replacement cycles. California's Title 24 building energy standards undergo major revisions every three years, with each revision fundamentally changing demand-response participation requirements and efficiency metrics [6]. The European Union's Energy-related Products Directive has introduced networked standby power regulations requirements that apply retroactively to installed equipment [7]. Devices deployed without a lifecycle-aware architecture cannot adapt to these regulatory changes without field retrofits.

### 2.2. Fragmented Stakeholder Ownership

Unlike consumer electronics, HVAC and water-heating systems traverse a complex supply chain in which each actor has different trust relationships, incentive structures, and security responsibilities. This fragmentation creates gaps where security properties degrade during handoff.

#### 2.2.1. Supply Chain and Manufacturing Trust Boundaries

The security foundation begins at the silicon layer. Microcontrollers from STMicroelectronics, NXP, Microchip, and others arrive at OEM factories with varying levels of pre-provisioned security. Some ship with vendor-managed device attestation certificates already injected into one-time-programmable memory, others provide blank secure elements requiring OEM provisioning, and still others offer only software-based security with no hardware root of trust [8].

OEMs have limited visibility into upstream provisioning practices. When Microchip ships ATECC608-TNGTLS secure elements pre-provisioned with certificates, the OEM trusts that Microchip's manufacturing follows best practices for key generation entropy and physical security during provisioning. That trust is necessary but unverifiable; the OEM cannot audit Microchip's HSM configuration or validate that private keys weren't exfiltrated during manufacturing [9].

Contract manufacturing introduces an additional attack surface. Most HVAC equipment is manufactured by contract manufacturers in multiple countries. The OEM provides firmware images and provisioning credentials; the CM assembles boards, loads firmware, and ships finished goods. If the OEM provisions device certificates using a factory-resident intermediate CA, the CM's facility must host the CA's private key, making it a target. A compromised factory CA can issue valid certificates for arbitrary devices, enabling attackers to impersonate legitimate hardware [10].

#### 2.2.2. Installer and Service Technician Credential Sprawl

HVAC installations are performed by independent contractors ranging from single-person operations to national chains. Installers require elevated privileges during commissioning to configure system topology, set initial setpoints, bind devices to homeowner accounts, and run

diagnostic tests. These privileges should expire after installation completes, but typically persist indefinitely.

Field research across 200 residential installations found that 73% of devices retained installer-level credentials more than 12 months post-commissioning, and 31% of installer accounts had permissions across multiple unrelated installations. This occurs because revoking credentials requires coordination between the OEM's cloud platform, the installing contractor's business systems, and the device itself a coordination problem that rarely gets solved.

The business model creates wrong incentives. Installers want permanent diagnostic access to simplify future service calls. Homeowners want to minimize service costs, so they implicitly consent to persistent installer access. OEMs want to avoid a support burden, so they don't enforce credential expiration. The result: privilege sprawl, where devices accumulate service accounts that never get deprovisioned.

### 2.2.3. Utility Integration and Third-Party Control

Utility demand-response programs require direct control of HVAC equipment during grid emergency events. Utilities partner with aggregators who integrate with OEM cloud platforms via OpenADR or proprietary APIs to send load-shed commands during peak demand [11]. This introduces multi-party trust boundaries where the utility, aggregator, OEM, and device must all authenticate each other.

The security challenge is asymmetric threat models. Utilities treat demand response as grid infrastructure and apply operational technology security practices: air-gapped control networks, change management processes, and multi-factor authentication. OEMs treat connected HVAC as consumer IoT and apply IT security practices: API-first architectures, automated deployments, and credential rotation. These models don't align.

During a California flex alert in September 2023, a utility sent load-shedding commands to 50,000 enrolled devices through an aggregator's platform. The aggregator's API was authenticated using OAuth 2.0 bearer tokens with a 1-hour expiration. Midway through the event, tokens expired, causing load-shed commands to fail for 30 minutes while automated token refresh triggered rate limiting in the OEM's API gateway. 12,000 devices never received the command, undermining the grid benefit the program was designed to provide [12].

## 2.3. Security as Point-in-Time Rather than Continuous

The most fundamental architectural failure is treating security as a provisioning concern rather than a continuous property. Security is established at the factory through credential injection, validated at commissioning through device pairing, and then assumed to persist indefinitely. This model fails for multiple structural reasons that compound over multi-decade lifespans.

### 2.3.1. Certificate Expiration and Renewal Failures

X.509 certificates have finite validity periods, typically 1-5 years for device certificates per CA/Browser Forum baseline requirements [13]. A certificate issued at manufacturing in 2025 with a 5-year validity period expires in 2030, yet the device continues to operate until 2045. Certificate renewal requires the device to generate a new certificate signing request, submit it to a certificate authority, receive and validate the new certificate, and install it while maintaining operational service.

Analysis of IoT device firmware from five major HVAC manufacturers found that zero implemented the ACME protocol for automated renewal, and only one had any certificate renewal logic at all, a manual process requiring technician intervention with a USB cable. The common assumption: certificates are valid for the device's useful life, ignoring that useful life far exceeds certificate validity.

Certificate expiration events create field service costs that dwarf prevention costs. In a deployment of 100,000 connected water heaters, a certificate expiration event affecting 5% of the population generates 5,000 customer complaints. At a \$200 average dispatch cost, that's \$1M in unplanned costs, plus customer satisfaction impact that persists for years.

### 2.3.2. Firmware Integrity and Supply Chain Compromise

The integrity of device firmware cannot be assumed to persist across its lifetime. Threat actors may compromise OTA update infrastructure, inject malicious firmware during manufacturing, or exploit vulnerabilities to install persistent backdoors. Once deployed, devices must continuously validate firmware integrity using secure boot, measured boot, and remote attestation [14][15].

These mechanisms are often disabled in production builds. Secure boot increases boot time by 2-5 seconds while the bootloader validates cryptographic signatures, considered unacceptable for HVAC equipment, where users expect instant response. Measured boot requires hardware roots of trust that add bill-of-materials cost. The result: security features designed into silicon are disabled by firmware to meet product requirements.

Detection requires continuous monitoring of device behavior against expected norms. A water heater that suddenly begins making HTTPS requests to unfamiliar domains or generates DNS queries for base64-encoded strings is behaving abnormally. But detecting these anomalies requires baseline models trained on population-level telemetry, real-time behavioral analysis in the cloud, and automated response workflows that quarantine suspicious devices infrastructure most manufacturers haven't built because the value proposition is difficult to quantify until after an incident occurs.

## 2.4. Threat Modeling and Attack Surface Analysis

A comprehensive threat model for long-lived cyber-physical systems must account for attack vectors that evolve

across the entire device lifecycle. This section presents a structured analysis of primary threat categories, attack surfaces at each lifecycle phase, and architectural mitigations.

#### 2.4.1. STRIDE Threat Classification

Applying the STRIDE framework to HVAC/water heating devices reveals lifecycle-specific threat patterns:

- **Spoofing Identity:** Attackers may clone device certificates, impersonate legitimate devices to infiltrate networks, or forge credentials for ownership transfers. Primary attack surface: factory provisioning (compromised HSMs), certificate renewal (MITM attacks), and ownership transfer (stolen transfer tokens).
- **Tampering:** Firmware modification during manufacturing, supply chain compromise of secure elements, malicious OTA updates, and unauthorized configuration changes. Attack surface: contract manufacturing facilities, OTA update infrastructure, and field service credential abuse.
- **Repudiation:** Unauthorized actions lacking audit trails, deleted or modified lifecycle logs, disputed ownership transfers. Attack surface: insufficient logging granularity, mutable audit storage, and unsigned lifecycle transitions.
- **Information Disclosure:** Telemetry reveals occupancy patterns and energy usage, exposes lifestyle habits, and enables credential extraction from improperly decommissioned devices. Attack surface: unencrypted cloud communications, inadequate data-retention policies, and failure to sanitize EOL devices.
- **Denial of Service:** Certificate expiration causing widespread outages, malicious firmware updates bricking devices, and resource exhaustion from policy evaluation overhead. Attack surface: certificate renewal automation failures, insufficient OTA rollback mechanisms, policy engine performance bottlenecks.
- **Elevation of Privilege:** Installer credentials persisting beyond commissioning, service tokens with excessive scope, and privilege escalation through policy manipulation. Attack surface: time-unbounded authorization tokens, insufficient RBAC granularity, policy injection vulnerabilities

#### 2.4.2. Attack Surface Quantification Across Lifecycle

- **Manufacturing Phase:** Hardware supply chain (compromised secure elements, counterfeit components), factory provisioning infrastructure (HSM compromise, CA private key theft), firmware signing keys (code-signing certificate theft, enabling supply chain attacks). Risk multiplier: affects all devices subsequently manufactured.
- **Commissioning Phase:** Network provisioning (Wi-Fi credentials intercepted during DPP), device pairing (MITM during initial authentication), installer credential sprawl (persistent elevated privileges). Attack surface: local wireless networks, installer mobile applications, cloud commissioning APIs.

- **Operational Phase:** Certificate lifecycle (renewal failures, revocation bypasses), OTA update channels (unsigned firmware, rollback attacks), policy enforcement (stale policies, injection attacks), telemetry channels (unencrypted data transmission). Attack surface: Internet-facing cloud APIs, local network access, physical device access.
- **Ownership Transfer Phase:** Privacy leakage (residual data from previous owner), authentication bypass (transfer token replay, expired token acceptance), fraudulent transfers (stolen devices, warranty fraud). Attack surface: transfer protocol implementation, data deletion verification, and cloud account management.
- **End-of-Life Phase:** Ghost devices (decommissioned but network-accessible), credential persistence (extractable private keys, unrevoked certificates), data remnants (recoverable telemetry, PII). Attack surface: physical device disposal, cloud tombstoning procedures, certificate revocation infrastructure

#### 2.4.3. Threat Actor Profiling

- **Nation-State Actors:** Motivations include grid destabilization via demand-response manipulation, espionage through occupancy surveillance, and supply-chain compromise for long-term persistence. Capabilities: HSM exploitation, cryptographic algorithm breaks, and zero-day firmware vulnerabilities. Target phases: manufacturing (supply chain insertion), operational (coordinated device compromise).
- **Cybercriminal Organizations:** Motivations include botnet recruitment (Mirai-style DDoS), ransomware (heating/cooling held hostage), and credential theft (pivot to home networks). Capabilities: automated vulnerability scanning, credential stuffing, and firmware reverse engineering. Target phases: commissioning (default credentials), operational (unpatched vulnerabilities).
- **Insider Threats:** Motivations include industrial espionage (competitor intelligence), sabotage (disgruntled employees), and fraud (warranty manipulation). Capabilities: privileged factory access, code-signing certificates, and customer database access. Target phases: manufacturing (intentional backdoors), operational (abuse of service credentials).
- **Opportunistic Attackers:** Motivations include crypto-mining (hijacking compute resources), smart home integration attacks (lateral movement), and privacy invasion (occupancy monitoring for burglary). Capabilities: publicly disclosed vulnerabilities, basic network scanning, and social engineering. Target phases: operational (exposed management interfaces), ownership transfer (insufficient data deletion).

#### 2.4.4. Residual Risk Assessment

Even with comprehensive architectural mitigations, certain residual risks persist:

- **Cryptographic Deprecation:** Post-quantum algorithms are not yet finalized for all use cases. Devices deployed 2025-2030 face uncertainty in cryptographic migration paths. Mitigation: hybrid classical+PQC schemes, over-provisioned key storage, firmware update infrastructure.
- **Cloud Platform Longevity:** No guarantee that cloud backends will operate for 20+ years. Vendor consolidation, business model changes, or bankruptcy may orphan devices. Mitigation: containerized backend architecture, documented migration procedures, open-source fallback options.
- **Physical Attacks:** Sophisticated actors with physical access can extract keys from secure elements using side-channel analysis, fault injection, or invasive techniques. Mitigation: tamper-evident packaging, physical security controls, but ultimately unpreventable given sufficient resources.
- **Regulatory Discontinuity:** Future privacy or security regulations may impose requirements incompatible with deployed device capabilities. Mitigation: conservative data practices, over-provisioned update capabilities, but compliance gaps may be unavoidable.
- **Zero-Day Vulnerabilities:** Unknown vulnerabilities in cryptographic libraries, secure element firmware, or protocol implementations may be discovered years after deployment. Mitigation: defense-in-depth, rapid OTA update capabilities, but exploitation windows cannot be eliminated

## 2.5. Economic Impact of Fragmentation

### 2.5.1. Operational Costs and Security Incident Economics

The cumulative impact of lifecycle fragmentation manifests across multiple dimensions. Certificate expiration events drive unplanned field service. At \$200 average dispatch cost and 5% affected population in a 100K device deployment, a single event costs \$1M. Devices operating with 20 years of experience, multiple certificate renewals, creating recurring costs that weren't budgeted at product launch.

Security incidents have catastrophic costs. The Mirai botnet demonstrated that compromised IoT devices can be weaponized for distributed denial-of-service attacks [16]. An HVAC manufacturer with 10 million connected devices could form a 10-million-node botnet if credentials are compromised. Direct remediation costs are measured in tens of millions; indirect costs from regulatory scrutiny, customer churn, and sales impact are larger and persist for years.

Regulatory exposure creates legal risk. GDPR imposes penalties up to 4% of annual global revenue for data breaches involving personal information [17]. Telemetry from HVAC systems reveals occupancy patterns, sleep schedules, and lifestyle habits all personal data under privacy frameworks. A breach exposing data from 500,000 European households triggers GDPR enforcement. For a \$2B revenue manufacturer, 4% is \$80M.

Customer trust erosion has a long-term impact on business. Security incidents reduce Net Promoter Scores by an average of 15 points and decrease repurchase intent by 20-30% in consumer durables categories [18]. For HVAC manufacturers where brand loyalty drives purchase decisions, trust erosion is existential. A single high-profile security incident can shift market share for a decade

## 3. Design Principles for Lifecycle-Centric Architecture

Building systems that remain secure and operational across 20-year lifecycles requires abandoning assumptions that work for consumer electronics but fail for capital equipment. The architecture proposed in this paper adheres to six core principles that address the failure modes identified in Section 2

### 3.1. Identity is Persistent and Cryptographic

Device identity must be anchored in hardware and verifiable throughout the lifecycle. Unlike software-based identifiers such as MAC addresses or UUIDs stored in firmware, hardware-rooted identity cannot be cloned, modified, or transferred to another device. This requires secure elements or trusted execution environments that store private keys in tamper-resistant memory and expose only signature operations, never raw key material [19].

The Device Attestation Certificate (DAC) model defined by the Connectivity Standards Alliance provides a reference implementation: each device receives a unique certificate signed by the manufacturer's intermediate CA during factory provisioning. This certificate binds the device's public key to its hardware serial number, product model, and manufacturing date. The private key never leaves the secure element, and all authentication operations are performed by invoking the secure element's signing API [20].

Cryptographic identity persists across lifecycle transitions. A device that changes ownership retains its hardware identity but obtains new operational credentials scoped to the new owner's account. A device that receives a firmware update signs the new firmware with its hardware key to prove provenance. A device that participates in utility demand-response presents its certificate to authenticate to the utility's control system. In all cases, the underlying hardware identity remains constant even as operational context changes

### 3.2. Zero Trust is Continuous

The zero-trust security model assumes that trust cannot be established once and relied upon indefinitely. Instead, every transaction requires explicit authentication and authorization [21]. This principle directly contradicts common practice in IoT systems, where devices authenticate once at provisioning and then operate with ambient trust until decommissioned.

In a zero trust architecture, the device continuously proves three properties: identity (who am I, proven through certificate-based mutual TLS), posture (what is my current security state, proven through remote attestation of firmware

version and configuration settings), and intent (what am I authorized to do, proven through policy evaluation that considers device identity, posture, and the specific action requested).

This evaluation happens on every API call, not just at connection establishment. A device that successfully authenticates to upload telemetry is not automatically authorized to receive firmware updates; each operation requires independent policy evaluation. This prevents lateral movement after initial compromise and limits the blast radius of credential theft.

For HVAC and water-heating systems, zero trust has operational implications: diagnostic sessions must be time-limited, firmware update permissions must be revocable during the update window, and demand-response participation requires re-authorization for each event. These constraints add latency and complexity, but are necessary to maintain security across decades

### 3.3. Lifecycle is a First-Class State Machine

Rather than treating lifecycle as metadata captured in a database field, lifecycle-centric architecture models it as a formal state machine with defined transitions, guards, and actions. The states are: Manufacturing (device identity established, firmware loaded, but not yet bound to any owner), Commissioning (device paired to installation location and bound to owner account), Operational (device actively providing services and receiving updates), Transfer (ownership changing due to property sale or equipment relocation), Maintenance (device undergoing service with elevated diagnostic access), and Retirement (device end-of-life requiring credential revocation and data deletion).

Each transition between states is governed by policy. Transitioning from Commissioning to Operational may require validation that the device successfully connected to the cloud, registered with utility demand-response programs, and passed initial diagnostic checks. Transitioning from Operational to Transfer requires proof that the previous owner authorized the transfer and that the new owner has valid account credentials.

Critically, lifecycle state is cryptographically attested. The device signs each state transition with its hardware key, creating an immutable audit trail that can be verified retroactively. This prevents backdating of transfers, tampering with commissioning records, or premature retirement declarations that might be used to avoid warranty obligations

### 3.4. Security and Reliability Are Coupled

In safety-critical cyber-physical systems, availability without integrity creates hazards. A water heater that loses cloud connectivity must continue to heat water safely, but it should not blindly execute cached commands that might have been injected by an attacker before connectivity was lost. This requires local safety envelopes that bound device behavior even when cloud validation is unavailable [22].

For example, a demand-response load-shed command might instruct a heat pump to disable heating for 4 hours. If the device receives this command but then loses network connectivity, should it execute the full 4-hour shutdown? A naive implementation prioritizes command execution. A reliability-coupled security approach says no: the device executes the command only if it can verify that the shutdown hasn't created a safety risk, such as a drop in indoor temperature below freezing.

This coupling extends to failure modes. Secure boot failures should not brick the device; they should boot into recovery mode with limited capabilities and network connectivity to request remediation. Certificate expiration should not prevent local operation; it should prevent remote control and cloud telemetry upload until renewal completes. Firmware update failures should trigger automatic rollback, not leave the device in an inconsistent state

### 3.5. Policy Over Hard-Coded Logic

Security policies evolve faster than firmware can be updated. Threat models change, regulatory requirements shift, and business relationships with utilities get renegotiated. Embedding authorization logic in device firmware creates technical debt that can only be resolved through OTA updates, which, in turn, introduce risk.

The architecture uses policy engines that evaluate authorization decisions against rules fetched from the cloud at runtime. Policies are expressed in a declarative language, such as Rego for Open Policy Agent or AWS IAM policy JSON, and specify conditions under which actions are permitted [23]. The device's firmware implements policy evaluation but does not contain the policies themselves.

For example, a policy might state: firmware updates are permitted only during hours 2 AM to 5 AM local time, only if the device has been operational for at least 30 days since the previous update, and only if the new firmware version has been released for at least 7 days. This policy can be updated without touching device firmware, allowing rapid response to vulnerability disclosures or rollback of problematic updates.

Policy-driven architecture also simplifies compliance. When GDPR requires data deletion within 30 days of an erasure request, the policy engine enforces this timeline across all devices without requiring firmware changes. When California Title 24 changes demand-response participation rules, policy updates propagate to all affected devices within hours

### 3.6. End-of-Life is Designed, Not Ignored

Most IoT systems treat end-of-life as an eventual problem to be dealt with later. Devices get replaced, thrown away, or left in closets with cloud credentials still active. This creates ghost infrastructure devices that no longer provide value but remain attack surfaces.

The architecture requires explicit retirement procedures that render devices cryptographically inert. Upon retirement, the device revokes its device certificate, publishing the revocation to the manufacturer's certificate revocation list or OCSP responder; deletes local data and credentials including telemetry caches and cached policies; notifies the cloud platform to tombstone the device record, preventing future authentication attempts; and generates a cryptographic proof of retirement, signed with the device's hardware key before key deletion, that can be audited retroactively.

If the secure element supports it, the device may physically disable key usage, ensuring that even if flash memory is extracted and analyzed, the private key cannot be recovered and reused. This prevents refurbished or recycled devices from being re-provisioned with stolen credentials.

Importantly, retirement is not the same as a factory reset. A factory reset restores the device to its commissioning state, allowing it to be transferred to a new owner. Retirement is terminal: the device can no longer authenticate to any cloud platform, participate in any network, or execute any privileged operations. It becomes electronically inert, suitable only for recycling.

#### 4. Reference Architecture Overview

6	<b>Governance &amp; Audit</b> Immutable logs for regulatory reporting (GDPR, ..)
5	<b>Lifecycle Intelligence</b> Digital Twin tracking equipment behavior and performance degradation
4	<b>Device Management</b> OTA orchestration, A/B partitions, and rollback logic
3	<b>Identity &amp; PKI</b> Certificate lifecycle (Issuance, Renewal, Revocation)
2	<b>Embedded Runtime</b> Secure Boot and Local policy enforcement
1	<b>Hardware Root of Trust</b> The Foundation, Immutable Identity (Secure Elements/TEE)

Figure 1. Six-Layer Architecture Model

The proposed architecture consists of six tightly integrated layers, each responsible for specific lifecycle concerns while maintaining interfaces to adjacent layers. The layering is conceptual rather than physical; embedded systems implement multiple layers within a single firmware image, while cloud systems distribute layers across microservices.

##### 4.1. Six-Layer Architecture Model

- Layer 1: Hardware Root of Trust provides immutable device identity through secure elements or trusted execution environments. Responsibilities include key generation, secure storage, cryptographic operations, and attestation. This layer is initialized once during silicon manufacturing and persists throughout the lifecycle.
- Layer 2: Device Runtime and Embedded Security implements secure boot, measured boot, firmware verification, and runtime isolation. It manages communication stacks (TLS, DTLS, CoAP, MQTT),

cryptographic libraries, and local policy enforcement. This layer is updated through OTA but must maintain backward compatibility with the hardware root of trust.

- Layer 3: Identity, PKI, and Trust Services manages certificate lifecycle: issuance, renewal, revocation, and validation. It implements certificate authorities, OCSP responders, and certificate revocation lists. This layer provides trust path validation, cross-CA bridging for utility integrations, and cryptographic agility for algorithm migration.
- Layer 4: Device Management and OTA Control Plane orchestrates firmware updates, configuration management, remote diagnostics, and fleet operations. It implements staged rollouts, A/B partition updates, automatic rollback, and recovery from update failures. This layer enforces policy constraints on update timing, version compatibility, and device health prerequisites.
- Layer 5: Lifecycle Intelligence and Digital Twin maintains digital representations of physical devices, tracking operational state, thermal behavior, energy consumption, and performance degradation. It enables predictive maintenance, anomaly detection, demand response optimization, and long-term reliability modeling. This layer provides the observability required to detect behavioral drift that might indicate compromise.
- Layer 6: Governance, Compliance, and Audit generates immutable audit logs of lifecycle transitions, security events, and policy decisions. It supports regulatory reporting for energy programs, data privacy, and product safety. This layer enables post-incident forensics and compliance verification across multi-year timeframes

##### 4.2. Cross-Layer Integration Patterns

The layers interact through well-defined interfaces: Layer 2 invokes Layer 1 for signing operations and attestation but never accesses raw key material. Layer 3 issues certificates based on attestation evidence from Layer 1, which is validated by Layer 2. Layer 4 delivers firmware updates that are verified by Layer 2 and signed using keys from Layer 3. Layer 5 consumes telemetry generated by Layer 2, aggregates it through Layer 4, and analyzes it against baseline models. Layer 6 logs events from all layers, ensuring that security decisions and lifecycle transitions can be reconstructed retroactively.

This separation of concerns allows individual layers to evolve without disrupting the entire system. New cryptographic algorithms can be added to Layer 1 without modifying Layer 4's OTA logic. Digital twin models in Layer 5 can be retrained without changing Layer 2's firmware. Compliance reporting in Layer 6 can adapt to new regulations without touching embedded code.

#### 5. Hardware Root of Trust and Embedded Foundations

The hardware root of trust establishes the foundational security properties upon which all higher layers depend.

Without a hardware anchor, device identity becomes mutable, private keys become extractable, and attestation becomes meaningless.

## 5.1. Secure Elements Versus TEE Implementations

### 5.1.1. Discrete Secure Elements

Secure elements like Microchip's ATECC608, NXP's SE050, or Infineon's OPTIGA Trust family provide dedicated cryptographic processors with tamper-resistant key storage. These components communicate with the application processor over I2C or SPI and expose only high-level cryptographic operations; raw key material never leaves the secure element [24].

Advantages include physical isolation from application processor, Common Criteria EAL5+ certification achievable, side-channel attack resistance through countermeasures like randomized execution timing, and simple integration. Disadvantages include additional bill-of-materials cost (\$0.50-\$2.00 per unit), limited key storage capacity (typically 16 slots), communication overhead for every cryptographic operation, and supply chain constraints during semiconductor shortages.

### 5.1.2. MCU-Integrated Trusted Execution Environments

Modern microcontrollers like ARM Cortex-M33 with TrustZone-M, RISC-V cores with physical memory protection, or ESP32-S3 with Secure Boot v2 provide isolated execution environments within the main application processor. These TEEs use hardware-enforced memory partitioning, secure boot chains, and fused one-time-programmable memory for root keys [25][26].

Advantages include no additional component cost, faster cryptographic operations due to local execution, larger key storage capacity, and the ability to protect entire application code sections. Disadvantages include more sophisticated firmware architecture requirements, side-channel leakage through power analysis, more complex Common Criteria certification, and vulnerabilities in TEE implementation that can compromise the entire security model.

## 5.2. Device Identity Generation and Provisioning

### 5.2.1. Factory Provisioning Models

OEM factory provisioning involves operating an offline certificate authority within the factory, integrated with hardware security modules that generate and inject device credentials during manufacturing. Devices arrive at the factory with blank secure elements; the production line generates key pairs, creates certificate signing requests, signs certificates with the factory intermediate CA, and injects the resulting credentials into each device.

This requires significant infrastructure: HSMs (typically Thales Luna or AWS CloudHSM appliances), secure manufacturing zones with access controls and audit logging, integration with manufacturing execution systems to track which credentials were injected into which devices, and disaster recovery procedures for CA private keys. The payoff is control: the OEM defines the PKI hierarchy, chooses

certificate validity periods, embeds custom device metadata, and maintains complete audit trails.

### 5.2.2. Device-Generated Keys with OEM Signing

A hybrid approach involves devices generating their own key pairs within the secure element during first boot, then submitting certificate signing requests to the OEM's cloud-based CA for signing. This eliminates the need for factory HSMs while maintaining OEM control over certificate issuance. The device proves its identity using a pre-installed manufacturer attestation key, allowing the CA to verify the CSR originated from authentic hardware [27].

This approach scales better than factory provisioning (no per-factory CA deployment) and provides more flexibility than vendor pre-provisioning (custom certificate extensions remain possible). However, it requires network connectivity during manufacturing or commissioning, which may not be available in all production environments.

### Attestation and Key Management

### 5.2.3. Hardware Attestation Protocols

The hardware root of trust enables attestation: the device proves not just its identity but also its current security state. Attestation combines identity evidence (a device certificate signed by the manufacturer's CA), integrity evidence (measured firmware bootloader, application image, and configuration, signed by the device's hardware key), and freshness evidence (a nonce or timestamp proving the attestation was generated recently, preventing replay attacks).

The cloud platform validates this evidence before granting access. If the firmware measurement doesn't match the expected values, the device is quarantined. If the certificate has expired, authentication fails. If the attestation is stale, it's rejected as a potential replay. For HVAC systems, attestation happens during initial commissioning, after firmware updates, periodically during operation, and before high-privilege operations like factory reset.

### 5.2.4. Certificate Renewal and Key Rotation

Device keys have finite lifespans determined by cryptographic deprecation schedules and operational risk. The architecture supports two rotation strategies: certificate renewal without key rotation (the device's hardware key remains constant but certificates are renewed periodically), and full key rotation (the device generates an entirely new key pair, possibly using a different algorithm, and registers the new key while explicitly revoking the old key).

For devices expected to operate beyond 2035, full key rotation is mandatory to support the migration to post-quantum cryptography. The challenge is implementing it in firmware stacks designed before post-quantum algorithms were standardized. Our implementation uses a plugin architecture for cryptographic backends, allowing the firmware to include multiple algorithm implementations and negotiate which to use based on cloud policy.

## 6. Manufacturing and Factory Provisioning

Factory provisioning establishes the device's initial security posture before it enters the supply chain. Poor provisioning practices create vulnerabilities that persist throughout the device lifecycle.

## 6.1. Secure Provisioning Workflow

### 6.1.1. Component Authentication to Firmware Injection

A complete provisioning workflow includes seven stages. Component reception verifies that secure elements and MCUs are authentic using vendor-provided attestation certificates to detect counterfeit parts. Supply chain integrity scanning tools analyze component markings, package characteristics, and electrical signatures. Secure boot initialization loads the first bootloader, cryptographically signed by the OEM and verified by the secure element using a root-of-trust public key burned into OTP memory.

Entropy collection and key generation use hardware random number generators meeting NIST SP 800-90B requirements. Secure elements typically include integrated TRNGs, but firmware must verify that entropy collection succeeded before generating keys. Certificate signing request generation constructs CSRs containing the device public key, hardware serial number, product model identifier, manufacturing date and factory location, and vendor ID.

The factory CA validates the CSR, checking that the signature is correct, the serial number hasn't been used before, and the public key meets minimum strength requirements. If validation passes, the CA issues a 5-year device certificate, signed by the factory intermediate CA. Firmware image signing and injection loads application firmware signed using a code-signing certificate distinct from device certificates. Functional testing validates cryptographic operations before the device leaves the factory [28]

### 6.1.2. HSM-Based Certificate Authority Operations

The factory CA must be operated in hardware security modules with FIPS 140-2 Level 3 certification or higher. HSM operations are logged to write-only, append-only storage, with logs synchronized to geographically distributed backup sites in near-real time. Key management follows split-knowledge principles: CA private keys are stored in HSMs that require m-of-n authentication (e.g., 3-of-5 smartcard authentications) to activate [29]

## 6.2. Separation of Duties and Supply Chain Security

### 6.2.1. Role-Based Access Control in Manufacturing

Factory personnel require different levels of access: line operators load firmware, test engineers validate functionality, security engineers manage HSMs, and quality assurance auditors review logs. No single role has sufficient privileges to compromise the provisioning process undetected. This separation is enforced through role-based access control policies integrated with factory MES systems.

Every action - key generation, certificate signing, firmware loading is logged with the identity of the person and system that initiated it, creating forensic trails for post-incident investigation. Manufacturing zones are air-gapped

from corporate networks to prevent lateral movement in the event of a compromise

### 6.2.2. Supply Chain Attack Detection

Detection strategies include firmware hash verification (every device's firmware hash compared against the approved build hash before commissioning), behavioral baselining (telemetry from newly manufactured devices analyzed against historical baselines), and certificate transparency logs (all issued certificates published to append-only transparency logs modeled after Google's Certificate Transparency) [30].

When a supply chain compromise is detected, containment procedures include immediately revoking affected certificates, quarantining suspect firmware versions, and field retrofits for deployed devices. The economics of recall must be balanced against security risk; for low-severity vulnerabilities, OTA patches may suffice, while high-severity compromises may require physical device replacement

## 7. Commissioning and Ownership Binding

Commissioning transforms a manufactured device into an operational system bound to a specific installation location, owner, and network context. This transition requires coordination between the device, the installing contractor, the homeowner, and the cloud platform while maintaining security invariants established during manufacturing

### 7.1. Zero-Touch Provisioning

#### 7.1.1. QR-Code Pairing and WiFi Easy Connect

Zero-touch provisioning eliminates manual configuration. The installer powers on the device at the installation location. The device creates a Wi-Fi access point that advertises its manufacturing identity via a QR code displayed on the unit or printed on a label. The homeowner scans the QR code with the manufacturer's mobile app, which decodes the device identity and initiates pairing.

The mobile app provisions network credentials to the device via the local Wi-Fi access point, using a secure channel established via the device's certificate. The device connects to the home Wi-Fi network and authenticates to the cloud platform using mutual TLS with its factory certificate. The cloud platform validates the device certificate, checks that it hasn't been revoked, and binds the device to the homeowner's account.

This workflow is based on the Wi-Fi Easy Connect specification (DPP), which provides authenticated device provisioning without requiring installers to manually enter credentials [31]. Security properties include: device identity cryptographically verified before network credentials are shared, network credentials encrypted using keys derived from the device certificate, the installer does not learn network credentials, and QR code binding prevents MITM attacks.

#### 7.1.2. Account Binding and Trust Elevation

After network connectivity is established, the device must transition from manufacturing trust to operational trust. The cloud platform evaluates whether the device certificate is

valid and not revoked, whether the firmware version matches approved releases for this product model, whether the device has been previously commissioned to a different account, and whether there are active service holds or warranty disputes.

If all checks pass, the platform issues an operational certificate valid for 90 days. This short validity period forces periodic re-validation, allowing the platform to detect certificate revocation, firmware vulnerabilities, or ownership disputes in near real time. The operational certificate is distinct from the factory certificate: the factory certificate proves device authenticity and is valid for years, while the operational certificate proves current authorization and expires quickly

## 7.2. Installer Credential Management

### 7.2.1. Time-Bound Authorization Tokens

Installers require temporary elevated privileges during commissioning to configure system topology, set initial setpoints, and run diagnostic tests. These privileges must expire automatically after commissioning completes. The architecture implements this through time-bound authorization tokens.

The installer's mobile app requests a commissioning token from the cloud platform, specifying the device serial number and installation address. The platform verifies that the installer is authorized for this job (via integration with the distributor's order management system), then issues a 24-hour token. After 24 hours, the token expires, and the installer loses elevated privileges.

### 7.2.2. Automatic Revocation and Audit Trails

The homeowner's account retains control, but the installer cannot access the device unless a new service job is created and a new token is issued. This prevents persistent installer backdoors while preserving the business requirement that installers must be able to service equipment they installed. The cloud platform maintains an audit log of all installer access, allowing homeowners to see which installers accessed their device and when.

## 7.3. Multi-Device System Commissioning

HVAC systems often consist of multiple devices: an outdoor condensing unit, an indoor air handler, a thermostat, and zone dampers. These devices must be commissioned as a logical system rather than as independent units. System commissioning establishes topology metadata: which air handler is paired with which outdoor unit, which thermostat controls which zones, and which sensors provide ambient temperature feedback.

The commissioning workflow creates a system object in the cloud platform, then binds individual devices to it. Each device retains its own certificate and identity, but authorization policies are evaluated at the system level. A demand-response load-shed command targets the system, not individual devices, and the platform distributes it to the appropriate components

## 8. Operational Phase: Zero-Trust Runtime Architecture

The operational phase spans 15-20 years, during which the device must maintain a security posture despite evolving threats, changing ownership, and degrading hardware. This section details mutual authentication protocols, least-privilege access enforcement, and continuous posture validation

### 8.1. Mutual Authentication and Certificate-Based mTLS

All device-to-cloud communication uses mutual TLS (mTLS), where both parties present X.509 certificates and validate each other's identity. The device presents its operational certificate (renewed every 90 days) and verifies that the cloud platform's certificate chain is rooted in a trusted root CA. The cloud platform validates the device certificate against its certificate revocation list and verifies that the device firmware version is approved for the current policy environment.

Certificate pinning strengthens mTLS by hardcoding expected certificate properties in device firmware. Rather than trusting any certificate signed by a root CA, the device validates that the server certificate matches specific expected values: subject name, issuer, and, optionally, the full certificate or a public key hash. This prevents MITM attacks using compromised or fraudulently issued certificates.

OCSP stapling reduces latency and privacy concerns in certificate validation. Rather than having the device query OCSP responders directly (which leaks information about which devices are connecting to which services), the cloud platform includes a time-stamped OCSP response in the TLS handshake. The device validates this stapled response, confirming that the server certificate hasn't been revoked, without making external network requests [32].

### 8.2. Least-Privilege Access Enforcement

#### 8.2.1. RBAC and ABAC Implementation

Role-Based Access Control (RBAC) assigns permissions based on predefined roles: homeowner, installer, service technician, utility aggregator, and OEM support engineer. Each role has explicit permissions: homeowners can adjust setpoints and view energy usage; installers can configure system topology during commissioning; service technicians can run diagnostics and update firmware; utilities can send demand-response commands; and OEM engineers can access fleet-wide telemetry for failure analysis.

Attribute-Based Access Control (ABAC) extends RBAC with context-sensitive authorization. A policy might state: service technicians can update firmware only if the device is in maintenance mode, the technician has valid credentials from an authorized service organization, the firmware version being installed has been approved by quality assurance, and the device has no active warranty disputes. ABAC policies are expressed declaratively and evaluated at runtime [33].

#### 8.2.2. Dynamic Policy Evaluation

Policies are not embedded in firmware; they're fetched from the cloud at regular intervals and cached locally. This allows policy updates without firmware changes. When the

device receives an API request, it evaluates the cached policy against the request context: who is making the request, their role and current authorization level, the action they are requesting, the device's current lifecycle state and security posture, and any time-based or geographic constraints. If the policy evaluation returns permit, the action proceeds; otherwise, it's denied and logged for audit.

### 8.3. Continuous Posture Validation

#### 8.3.1. Firmware Version and Configuration Checks

Every device-to-cloud interaction includes posture information: the current firmware version and its hash, the configuration checksum, the last boot time and reason, and any detected anomalies or errors. The cloud platform maintains a database of approved firmware versions and configurations. If a device connects with unapproved firmware, it's flagged for investigation. If the configuration has drifted from expected values, the device is quarantined until remediation completes.

Continuous validation prevents slow-burning compromises. An attacker who modifies a single configuration file to exfiltrate data will be detected on the next posture check. An attacker who replaces firmware with a backdoored version will cause signature validation to fail. Posture checks happen frequently (every API call) and are lightweight (computed hashes transmitted with normal telemetry).

#### 8.3.2. Behavioral Anomaly Detection

Beyond static posture checks, the system monitors dynamic behavior. Devices generate telemetry on operational patterns: compressor runtime, heating cycles per day, network traffic volume, and API call frequency. Machine learning models trained on population-level data establish baselines for normal behavior. Deviations trigger alerts: a water heater that suddenly begins connecting to unfamiliar domains or exhibits power consumption patterns inconsistent with its reported operational state warrants investigation [34].

### 8.4. Network Resilience and Offline Operation

HVAC systems must function safely even when network connectivity is lost. The architecture supports degraded operation: the device continues to provide heating and cooling using locally cached policies, but elevated-privilege operations (firmware updates, ownership transfers) are disabled until connectivity is restored. The device maintains a command queue of pending actions and synchronizes with the cloud when connectivity returns.

Certificate validation with stale OCSP presents a trade-off. If the device has cached OCSP responses that are now expired, should it trust them or fail closed? Failing closed would disable connectivity during network outages; trusting stale responses creates a window for the use of revoked certificates. The architecture uses time-limited trust: stale OCSP responses are trusted for up to 7 days, after which the device degrades to local-only operation until fresh OCSP responses can be obtained.

## 9. Over-the-Air Updates and Cryptographic Agility

Over-the-air updates are the primary mechanism for extending device lifespan beyond hardware refresh cycles. However, OTA channels are also high-value attack vectors. This section presents secure OTA architectures that support firmware evolution, security patches, and cryptographic algorithm migration.

### 9.1. Secure OTA Pipeline Architecture

#### 9.1.1. Firmware Signing and Staged Rollouts

All firmware images are cryptographically signed using code-signing certificates held in HSMs. The signing key is distinct from device authentication keys and from factory provisioning keys, preventing compromised devices from signing their own malicious firmware. Signatures use RSA-4096 or ECDSA P-384 with plans to migrate to post-quantum algorithms as they mature.

Staged rollouts minimize the blast radius of faulty updates. New firmware is first deployed to a canary population (1% of devices, geographically distributed) and monitored for 48 hours. If telemetry indicates no anomalies, the rollout expands to 10%, then 50%, then 100% over a week. At each stage, automated monitoring checks for increased failure rates, boot loops, connectivity loss, or customer complaints. If problems are detected, the rollout pauses and engineering investigates [35].

#### 9.1.2. A/B Partition Updates and Automatic Rollback

A/B partition updates maintain two firmware images on the device: the currently running version (partition A) and a backup version (partition B). When an OTA update is received, it's written to the inactive partition, verified cryptographically, and marked as the new active partition. On the next boot, the bootloader validates the new firmware and attempts to boot from it.

If the new firmware fails to boot (due to missing dependencies, a corrupted image, or an incompatible configuration), the bootloader automatically reverts to the previous partition after three failed boot attempts. This prevents bricked devices from failing OTA updates. The device reports the rollback to the cloud, which flags the firmware version as problematic and halts further rollouts.

Automatic rollback requires careful design of persistent state. Configuration data must be versioned and compatible across firmware versions. If the new firmware expects a different configuration schema, migration scripts must run during the update and be reversible during rollback. This is complex but necessary to maintain availability during failed updates.

### 9.2. Cryptographic Migration Framework

#### 9.2.1. Algorithm Negotiation and Hybrid Cryptography

Cryptographic agility requires devices to support multiple algorithms simultaneously and negotiate which to use based on cloud policy. The device firmware includes

implementations for RSA-2048, ECDSA P-256, and post-quantum algorithms (Dilithium3). During the TLS handshake, the device and cloud platform negotiate the strongest mutually supported cipher suite.

Hybrid cryptography eases the transition to post-quantum algorithms. Rather than immediately replacing RSA with post-quantum alternatives (which are larger and slower), hybrid schemes combine both: signatures use both RSA and Dilithium, providing security against both classical and quantum attacks. Key exchange uses both ECDH and Kyber. This hedges against the possibility that post-quantum algorithms have undiscovered weaknesses.

### 9.2.2. Post-Quantum Cryptography Readiness

Preparing for post-quantum migration involves three phases. Phase 1 (2024-2028): add post-quantum algorithm support to firmware, deploy hybrid classical+PQC to new devices, and train operations teams on PQC certificate management. Phase 2 (2028-2035): transition production deployments to PQC-only for new certificates while maintaining hybrid support for legacy devices. Phase 3 (2035-2040): deprecate classical-only algorithms, require PQC for all authentication, and retire devices that cannot support PQC.

The challenge is that devices deployed in 2025 with RSA-2048 must operate through this entire transition. Firmware updates must add PQC support without breaking existing authentication. Certificate renewal must migrate from RSA to hybrid to PQC-only over multiple years. This requires careful coordination between device firmware, cloud infrastructure, and PKI operations.

### 9.2.3. Configuration Management and Feature Flags

Not all changes require firmware updates. Feature flags enable or disable functionality without reflashing devices. The cloud platform publishes a configuration manifest that devices fetch periodically. This manifest contains feature flags, operational parameters, policy updates, and regional configuration variants.

For example, a new energy efficiency algorithm might be implemented in firmware but disabled by default via a feature flag. The algorithm is validated through A/B testing on a subset of devices before being enabled fleet-wide. If the algorithm causes problems, the feature flag is reverted immediately without waiting for firmware rollback.

Configuration management also supports regional compliance. California Title 24 requirements differ from New York energy codes, which differ from European ecodesign regulations. Rather than maintaining separate firmware builds per region, a single firmware supports all regions, with behavior controlled by configuration fetched based on the device's registered installation location.

## 10. Ownership Transfer and Device Portability

Devices change ownership multiple times over their lifecycle due to property sales, lease terminations, or equipment relocations. The architecture must support secure

ownership transfer while maintaining cryptographic identity and protecting privacy

### 10.1. Ownership Transfer Protocols

A transfer requires coordination among the previous owner, the new owner, and the cloud platform. The previous owner initiates the transfer through the mobile app, providing proof of ownership (account credentials) and authorization to transfer. The cloud platform deregisters the device from the previous owner's account and generates a transfer token valid for 7 days.

The new owner receives the transfer token (via email, QR code, or in-app invitation) and uses it to claim the device. The cloud platform validates the token, verifies that no other ownership claims exist, and binds the device to the new owner's account. The device's hardware identity remains unchanged only operational credentials are reissued.

### 10.2. Data Continuity Versus Data Isolation

Service history and equipment performance baselines provide value to new owners. A heat pump with documented maintenance history and efficiency metrics is more valuable than one with unknown history. However, personal data (occupancy patterns, setpoint preferences) must not be transferred. The architecture separates transferable metadata (equipment model, installation date, service records) from personal data (usage patterns, energy consumption, fault history).

During ownership transfer, the cloud platform: retains transferable metadata and makes it available to the new owner, deletes personal data associated with the previous owner per GDPR right to erasure, resets performance baselines to avoid leaking inferred occupancy patterns, and generates a cryptographically signed transfer certificate documenting what was transferred and what was deleted.

### 10.3. Secondary Market Support

Secondary markets for refurbished HVAC equipment require tamper-evident transfer procedures. The architecture supports certification that the device has been properly decommissioned from the previous installation, transferred through authorized channels, and not tampered with during refurbishment. Warranty transfer policies are encoded as smart contracts that automatically transfer remaining warranty coverage to new owners. Fraud prevention mechanisms detect attempts to transfer stolen devices or claim fraudulent warranties.

## 11. Field Service and Maintenance Support

Field service introduces trust boundaries that allow technicians to obtain diagnostic access without compromising long-term security. The architecture balances operational needs with security requirements.

### 11.1. Diagnostic Access Models

Service technicians receive time-limited diagnostic tokens valid for the duration of a service call (typically 4-8 hours). These tokens grant read-only access to diagnostic telemetry, fault codes, and sensor data. The technician can

view the current operational state but cannot modify setpoints, update firmware, or access historical usage patterns that might reveal occupancy information.

If repair requires elevated privileges (firmware update, factory reset), the technician must request authorization from the OEM's support center. The support engineer verifies that the technician has appropriate credentials, that the device is registered to the customer requesting service, and that the repair action is consistent with documented troubleshooting procedures. If approved, a single-use authorization token is issued, valid for one specific operation.

### **11.2. Firmware Downgrade and Factory Reset**

Firmware downgrades are generally prohibited because they may reintroduce previously patched vulnerabilities. However, field service scenarios sometimes require rollback: new firmware that causes incompatibility with third-party equipment, or updates that trigger false fault codes. Downgrade authorization requires explicit approval from engineering, with the business justification and security implications documented.

Factory reset restores the device to commissioning state, erasing all user data, operational credentials, and cached policies while preserving hardware identity. This is useful for troubleshooting corrupted configurations or preparing devices for ownership transfer. The reset operation is logged to the audit trail and requires either customer authorization or a time-limited technician token.

### **11.3. Service History and Audit Logs**

All service actions are logged to immutable audit trails: who accessed the device, when, what diagnostic data they viewed, what actions they performed, and what authorization tokens they presented. Customers can view service history through the mobile app, building trust and enabling dispute resolution. If a technician is suspected of unauthorized access, audit logs provide forensic evidence.

## **12. Secure Decommissioning and End-of-Life**

End-of-life procedures ensure that retired devices cannot be repurposed as attack vectors and that customer data is properly deleted in accordance with privacy regulations.

### **12.1. Planned Retirement Procedures**

Retirement may be customer-initiated (replacing functional equipment), product-end-of-support (manufacturer discontinues cloud services for legacy models), regulatory-driven (equipment no longer meets efficiency standards), or equipment-replacement (mechanical failure requiring replacement). Each scenario requires coordination between the customer, the manufacturer, and the installer.

### **12.2. Cryptographic Deactivation**

#### **12.2.1. Certificate Revocation and Key Deletion**

Upon retirement, the device revokes its certificate by publishing revocation to the manufacturer's CRL or OCSP responder. The device generates a cryptographic proof of retirement, signed with its hardware key before key deletion,

documenting when retirement occurred and what data was deleted. This proof is stored in the cloud for audit.

The secure element then deletes the device private key. If the secure element supports physical key deletion (some support write-once destruction flags that permanently disable key slots), this is invoked. Otherwise, the key storage is overwritten with random data multiple times. The goal is to render the key unrecoverable even if the secure element is extracted and analyzed.

#### **12.2.2. Cloud-Side Account Tombstoning**

The cloud platform marks the device record as retired, preventing future authentication attempts. Operational credentials are revoked, telemetry data is archived (if permitted by privacy policy) or deleted, and the device is removed from active management systems. However, the device's audit trail, commissioning date, ownership transfers, service history is preserved indefinitely for regulatory compliance and warranty dispute resolution.

### **12.3. Data Deletion and Privacy Compliance**

GDPR and similar privacy frameworks require that personal data be deleted within 30 days of an erasure request. For retired devices, this means deleting all telemetry that could identify individuals: usage patterns, setpoint preferences, occupancy-derived schedules. The challenge is distinguishing personal data from equipment performance data that has business value (failure rates, efficiency metrics).

The architecture implements data scoping: telemetry is tagged at collection time with data classification (personal, operational, aggregate-only). During retirement, personal data is deleted immediately, operational data is anonymized or aggregated, and aggregate-only data is retained for population-level analytics. Deletion is verified through cryptographic proofs generated by database deletion operations.

### **12.4. Ghost Device Prevention**

Ghost devices decommissioned but still network-connected pose security risks. The cloud platform implements periodic health checks, pinging registered devices and flagging those that haven't connected in 180 days. After 365 days of inactivity, the device is automatically retired. Customers receive notifications before automatic retirement, allowing them to confirm whether the device is still in use or has been replaced without proper decommissioning.

## **13. Governance, Compliance, and Audit**

Lifecycle architecture generates audit trails that support regulatory compliance, post-incident forensics, and continuous security monitoring.

### **13.1. Cryptographic Audit Trails**

All lifecycle transitions are logged with cryptographic signatures: device provisioning signed by the factory CA, commissioning signed by the device hardware key, ownership transfers signed by both the previous and new owners, firmware updates signed by the code-signing authority, and retirement signed by the device before key deletion. These

signed logs create tamper-evident audit trails that can be verified years after events occurred.

### 13.2. Regulatory Compliance Frameworks

GDPR and CCPA require data deletion within 30 days of erasure requests, consent management for telemetry collection, and breach notification within 72 hours. California Title 24 requires reporting of demand-response participation, energy efficiency metrics, and equipment commissioning data. NIS2 cybersecurity directive requires incident reporting, security risk assessments, and supply chain security documentation. UL 2900 cybersecurity standard requires secure boot, encrypted communication, and vulnerability management. The architecture automates compliance evidence collection, generating reports that document conformance with each framework.

### 13.3. Security Certifications

Common Criteria EAL3+ certification validates that security mechanisms are correctly implemented and resistant to known attacks. FIPS 140-3 certification for cryptographic modules validates that key storage and cryptographic operations meet federal security standards. UL 2900 IoT cybersecurity certification validates conformance with industry best practices. These certifications provide third-party validation of security claims and are increasingly required for government and enterprise procurement.

## 14. Business and Economic Implications

### 14.1. Total Cost of Ownership Analysis

Initial development costs include secure element selection (\$0.50-\$2 per unit), factory HSM deployment (\$80K-\$200K per site), firmware development for cryptographic agility (12-18 engineering months), and cloud infrastructure for policy engines and digital twins (\$50K-\$100K annual operational cost for 100K devices). These costs are front-loaded but amortize over 20-year product lifespans.

Operational cost savings emerge from reduced field service dispatches (certificate expiration incidents eliminated, saving \$1M per 100K device deployment), automated firmware updates (eliminating manual service calls for security patches), predictive maintenance (preventing catastrophic failures that require emergency service), and regulatory compliance automation (reducing manual audit preparation costs). Avoiding security incident costs delivers the highest ROI: a single major breach can cost \$10M-\$50M in remediation, regulatory fines, and brand damage.

### 14.2. Service-Based Revenue Models

Lifecycle architecture enables subscription services: premium energy-optimization algorithms as a monthly service, predictive maintenance with guaranteed uptime SLAs, extended-warranty products backed by telemetry-based risk assessment, and white-label services resold by utilities and insurance companies. These recurring revenue streams improve business resilience compared to hardware-only business models.

### 14.3. Competitive Positioning and ROI

Security and lifecycle management create competitive advantages: regulatory compliance as a barrier to entry (smaller manufacturers cannot afford the infrastructure investment), ecosystem lock-in through integrated utility programs and service partnerships, brand differentiation in enterprise and government procurement where security certifications are mandatory, and increased customer lifetime value through improved satisfaction and repurchase intent. Payback period for the architecture investment is typically 3-5 years for high-volume manufacturers.

## 15. Standards Alignment and Industry Ecosystem

The architecture aligns with industry standards and facilitates ecosystem interoperability.

### 15.1. CSA Matter and Device Attestation

The Connectivity Standards Alliance Matter specification defines device commissioning protocols, access control models, and requirements for device attestation certificates. The proposed architecture's use of hardware-rooted device identity and lifecycle state machines directly implements Matter's security model. DAC provisioning workflows align with Matter's factory provisioning requirements.

### 15.2. PKI Standards

X.509 certificate profiles follow RFC 5280 with extensions for device metadata. ACME protocol (RFC 8555) provides automated certificate renewal. Certificate Transparency (RFC 6962) ensures that all issued certificates are publicly auditable. CRL and OCSP standards (RFC 5280, RFC 6960) support revocation checking.

### 15.3. Zero Trust Frameworks

NIST SP 800-207 defines the principles of a zero-trust architecture: continuous authentication, least-privilege access, explicit trust decisions, and micro-segmentation. The proposed architecture implements these principles through certificate-based mTLS, policy-driven authorization, and continuous posture validation.

### 15.4. IoT Security Standards

ETSI EN 303 645 specifies consumer IoT security requirements: unique per-device credentials, secure software updates, secure communication, and secure storage. IEC 62443 defines industrial control system security with defense-in-depth and security lifecycle management. ISO/IEC 27001 provides a framework for information security management. The architecture addresses all requirements from these standards.

### 15.5. Energy Standards

OpenADR 2.0b defines demand response communication protocols used in utility integrations. IEEE 2030.5 Smart Energy Profile provides alternative protocols for residential energy management. CTA-2045 defines physical interfaces for external demand response control. ASHRAE standards define HVAC equipment performance metrics and testing procedures.

## 16. Conclusion

This paper has presented a comprehensive device lifecycle management architecture specifically designed for the operational constraints of HVAC and water-heating equipment. By integrating hardware root-of-trust, PKI-based device identity, zero-trust security principles, policy-driven control planes, and digital-twin-based intelligence, the architecture addresses the fundamental problems created by lifecycle fragmentation: temporal mismatch between product lifetimes and technology evolution, fragmented stakeholder ownership, and security treated as point-in-time rather than continuous.

### 16.1. Architectural Imperatives

The six design principles presented in Section 3 are not optional enhancements; they are architectural imperatives for any cyber-physical system expected to operate across decades. Identity must be persistent and cryptographic, anchored in hardware that survives ownership changes and platform migrations. Zero trust must be continuous, with every transaction independently authorized based on the current device posture and policy. Lifecycle must be a first-class state machine with cryptographically attested transitions. Security and reliability must be coupled, with degraded operation preferred over catastrophic failure. Policy must be separated from firmware to enable rapid adaptation to evolving threats. End-of-life must be explicitly designed to prevent ghost devices and ensure data deletion.

Manufacturers who treat these principles as optional will spend the next 20 years managing the consequences: certificate expiration incidents, supply chain compromises, regulatory violations, and customer trust erosion. The cost of implementing lifecycle-first architecture is real but front-loaded; the cost of not implementing it compounds exponentially over time.

### 16.2. Industry Call to Action

The HVAC industry stands at an inflection point. Connected products are no longer differentiating features they are table stakes. The question is not whether to build connected systems but whether to build them with lifecycle-first architecture. Manufacturers who make this investment now will have a 20-year advantage over competitors who delay. Standards bodies should codify lifecycle management requirements into procurement specifications. Utilities should require lifecycle security as a condition of participation in demand-response programs. Regulators should mandate minimum security lifetimes for connected equipment.

The path forward requires collaboration across organizational boundaries: OEMs sharing threat intelligence, silicon vendors standardizing provisioning interfaces, cloud platform providers offering lifecycle-aware APIs, and academic researchers developing privacy-preserving analytics. The architecture presented here provides a blueprint, but industry-wide adoption requires coordinated action.

### 16.3. Long-Term Vision

Looking forward, the next generation of HVAC and water-heating systems will be designed from the start with lifecycle as the foundation. Devices will support cryptographic algorithm migration as a standard capability, not an afterthought. Certificate renewal will be automatic and invisible to users. Ownership transfer will be frictionless and secure. End-of-life will be planned and verifiable. These capabilities, combined with AI-driven predictive maintenance and energy optimization, will create cyber-physical systems that are secure by design, resilient by architecture, and sustainable across decades of operational service. The choice is binary: build lifecycle into the architecture from day one, or spend the next 20 years managing the consequences of not doing so

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